



This Week's Featured Sponsor Shout Out

Interview with Jim Millican, President



In your career, what is the biggest change/challenge you are seeing?

The biggest challenge is one that affects both client and provider. When firms view their IT spend or function as an expense, they will have a much harder time being successful or even productive. Companies that view their IT as an investment almost universally are more successful and can use that investment as intended to be a competitive advantage. We generally work exclusively with companies that view their spend as an investment and consequently find long-term, mutually beneficial relationships.

Looking ahead, what is the biggest challenge facing architects?

Keeping all the data under control. The amounts are staggering and the compliance requirements substantial.



How did you choose this career path?

Long story, but I was somewhat “forced” into it! I love it, though!

Looking back at your career, what are you most proud of accomplishing?

Building the team I get to work with every day. After my family, nothing comes close.

What is your favorite building and why?

In the city of Cleveland? That’s a tough one. So many of the city’s great buildings have been altered, modernized, or torn down.

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